

# Stranding ahoy?

Heterogenous transition beliefs and capital investment

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- Urgent to mitigate climate change
  - → Transition to low-carbon technologies
  - → More investments in low-carbon capital needed
- How do firms choose investments?
  - Our assumption: relative future profit expectations
- Profit expectations are heterogeneous across firms
  - Technological and financial variables
  - Transition speed expectations
  - Time preferences (e.g. discount rate; planning horizon)

- Research question: how are investment choices affected by
  - Heterogeneity of expectations;
  - Time preferences?
- We develop small electricity model with:
  - Low- and high-carbon capital stocks
  - Heterogeneous transition expectations → stranding expectations
  - Heterogeneity of expectations increasing in psychological time
  - Finite planning horizons

# Overview of results

- Expectations of more rapid transition → higher low-carbon investment share
- Heterogeneity matters
  - Lower heterogeneity → Bang-bang solutions
  - Higher heterogeneity → Convergence to a 'full hedging' investment allocation
- Discounting
  - Higher discount rate → Lower low-carbon investment
  - Heterogeneity effects non-linearly exacerbated by higher discount rate
- Investment planning horizon
  - Ambiguous non-linear effects

## The model

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# The setting

- Exogenously expanding electricity demand  $e^d$
- Two technologies ( $i = l, h$ )
  - High-carbon incumbent  $K_h$  with productivity  $\xi_H$
  - Low-carbon niche  $K_l$  with productivity  $\xi_L$
- Merit order in electricity system
  - $K_L$  first in merit order  $\rightarrow K_L$  always fully utilised ( $u_L = u_L^f$ )
  - $K_H$  provides the remainder  $\rightarrow$  High-carbon capacity utilisation:

$$u_H = \frac{e_H}{\xi_i K_i}$$

- Firm  $j$  chooses investments calculating relative return rates of technologies  $i \in \{l, h\}$ , within planning horizon  $S$ 
  - Sum of discounted stream of expected profits obtainable from a unit of  $K$  (e.g. a GW of installed capacity)

$$r_{i,t} = \sum_{s=t}^S \beta^s \mathbb{E}_t^j(\pi_{i,s})$$

- Firms compare return rates. If  $\varphi = r_L - r_H > 0$  they will invest in  $K_L$ ; if not, in  $K_H$

## Three components of unitary profit rate $\pi_i$

- Revenues
  - Electricity price  $p_e$  fixed through PPA
  - Capital productivity  $\xi_i$  fixed in capital vintage available
  - Capital utilisation  $u_H$  depends on transition expectations
- Capital costs
  - Fixed installation costs in each period  $c_i^k$
  - A portion  $\psi_i$  of investment is financed via bank lending
  - $\alpha_i$  is capital recovery ratio, given interest rate and loan tenure
- Variable costs
  - Purchase of fossil fuel for high-carbon firms

$$\mathbb{E}(\pi_{L,s}) = p_e \xi_L - \alpha_L \psi_L c_L^k$$

$$\mathbb{E}(\pi_{H,s}) = p_e \xi_H \mathbb{E}_t^j(u_{H,s}) - \frac{p_f}{\xi_f} \xi_H \mathbb{E}_t^j(u_{H,s}) - \alpha_H \psi_H c_H^k$$

→ Only  $u_H$  remains subject to uncertainty



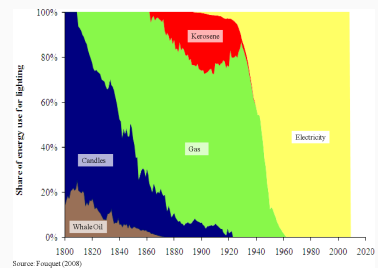
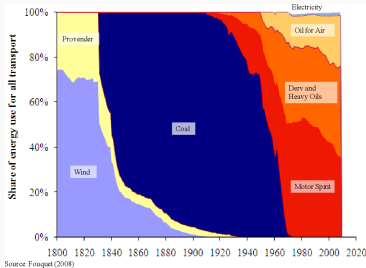
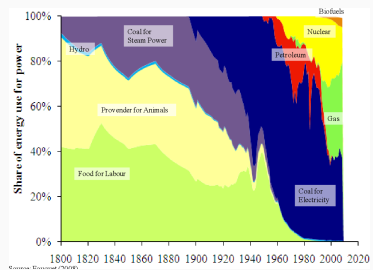
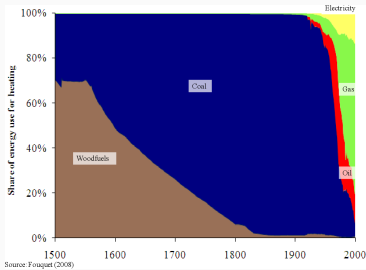
# Heterogeneous stranding expectations

- We assume stranding expectations to be normally distributed around a central expectation path

$$\mathbb{E}_t^j(u_{H,s}) = u_{H,s}^* + \varepsilon_{u,s}^j$$

- $u_{H,s}^*$  is the benchmark 'rational stranding' scenario
  - $I_{H_s}$  is expected to either satisfy  $e_s^d$  at  $u_{H_s} = u_H^f$  or be zero
  - Calibrated to reflect 'dominant narratives'
- $\varepsilon_{u,s} \sim \mathcal{N}(0, \sigma_{u,s})$  represents heterogeneity of expectations
  - Higher  $\sigma_u \rightarrow$  Higher stranding expectations heterogeneity

# Technological transitions follow a logistic pattern



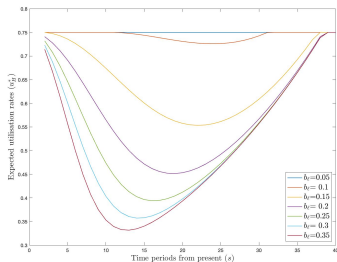
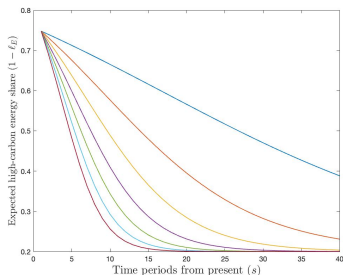
Source: Fouquet (2008)

# Central transition expectations

- Firms expect share of low-carbon energy  $\ell$  to follow logistic pattern with intrinsic growth rate  $b_\ell$ :

$$\mathbb{E}(\ell_{s+1}) = \mathbb{E}(\ell_s) \left[ 1 + b_\ell \left( 1 - \frac{\mathbb{E}(\ell_s)}{\mathbb{E}(\bar{\ell})} \right) \right]$$

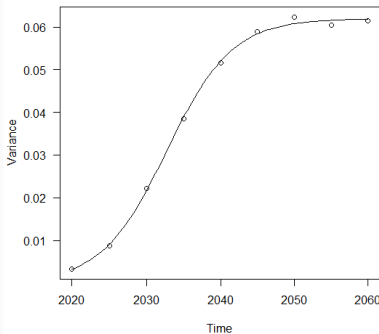
- We derive expected path for  $u_{H,s}^*$



Expected dynamics of  $\mathbb{E}(1 - \ell)$  and  $\mathbb{E}(u_H^*)$  for different values of  $b_\ell$

## Heterogeneity time profile

- Heterogeneity in IPCC AR6 projections increases logistically  $\rightarrow \sigma_{u,s}$  moves logistically in time  $s$
- Firms mostly agree in the short run but rapidly disagree over the medium/long-run

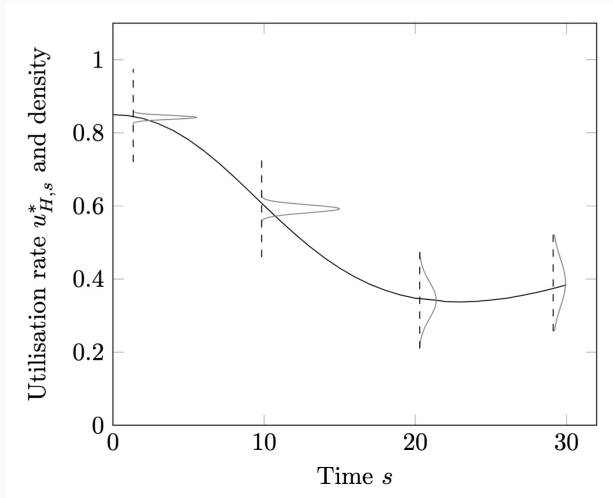


Variance of IPCC AR6 projections of the shares of renewables in electricity production

$$\sigma_{u,s+1} = \sigma_{u,s} \left[ 1 + b_{\sigma_t} \left( 1 - \frac{\sigma_{u,s}}{\bar{\sigma}_u} \right) \right]$$

# A schematic representation of expectation densities

- For a given central expectation scenario,  $\sigma_u$  becomes larger in psychological time  $s$



- We want to compute low-carbon share of investments  $\ell_I$ 
  - In our setting, this is equivalent to the probability for an individual firm to find a positive  $\varphi$  (i.e.  $r_L > r_H$ )
- We exploit the properties of Gaussian distribution to move from  $u_S$  distributions to  $r_H$  and  $\varphi$  distributions

$$\ell_I = \mathcal{P}(r_{L,t} > r_{H,t}) = \mathcal{P}(\varepsilon_\varphi < \varphi^*) = \Phi(\varphi^*)$$

# Calibration

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## Technological and financial parameters

Symbol	Variable	Value	Unit
$g_e$	Energy demand growth	0.0048	n.a.
$\xi_H$	Productivity of high-carbon capital	4.38	TWh/GW
$\xi_L$	Productivity of low-carbon capital	3.15	TWh/GW
$\xi_f$	Productivity of fossil fuels	1/8.75	TWh/tlnBtu
$\delta_H$	Depreciation of high-carbon capital	0.03	n.a.
$\delta_L$	Depreciation of low-carbon capital	0.045	n.a.
$c_H^K$	High-carbon capital cost	1.5	bln\$/TWh
$c_L^K$	Low-carbon capital cost	1.75	bln\$/TWh
$\psi_H$	Debt-to-investment ratio (high-carbon)	0.55	n.a.
$\psi_L$	Debt-to-investment ratio (low-carbon)	0.75	n.a.
$\iota_H$	Interest rate on loans (high-carbon)	0.045	n.a.
$\iota_L$	Interest rate on loans (low-carbon)	0.05	n.a.
$LT_H$	Loan tenor (high-carbon)	15	years
$LT_L$	Loan tenor (low-carbon)	15	years
$u^f$	Full utilisation rate	0.75	n.a.
$p_f$	Price of fossil fuels	0.002	bn\$/tlnBtu
$p_e$	Price of electricity	0.2	bn\$/TWh



## Behavioural parameters

- No data to base behavioural parameters on → Sensitivity analysis on their effect on  $\ell_I$

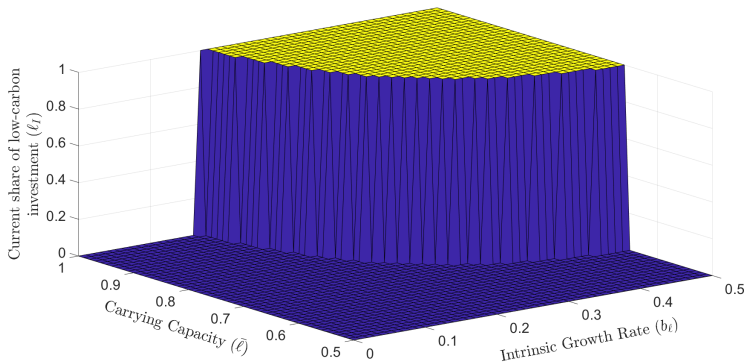
Variable	Meaning	Reference value	Sensitivity range	Step
$S$	Length of planning horizon	20	[2, 40]	1
$g_e$	Expected growth of demand	0.048	[0, 0.1]	0.01
$b_\ell$	Intrinsic growth rate for $\ell$	0.2	[0.01, 0.35]	0.01
$b_\sigma$	Intrinsic growth rate for $\sigma$	0.5	[0.1, 1]	0.1
$\sigma_{min}$	Opinion diversity at time $t$	0.01	[0, 0.1]	0.01
$\sigma_{max}$	Maximum opinion diversity	1	[0.01, 5]	0.1
$\rho$	Corporate discount rate	0.05	[0.01, 0.1]	0.01
$\bar{\ell}$	Maximum expected $\ell$	0.8	[0.6, 1]	0.1

## Numerical results

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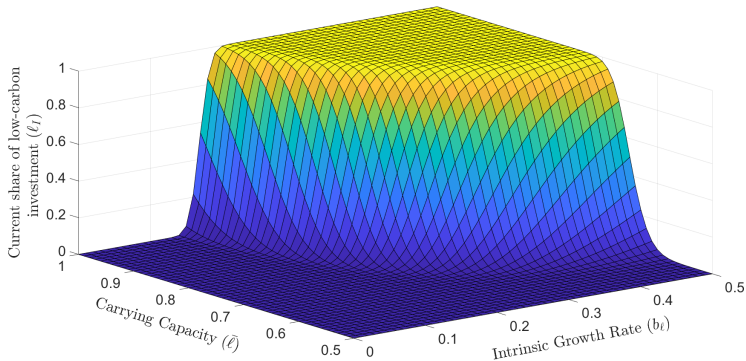
# The no-heterogeneity benchmark

- $\sigma_{u,s} = 0, \forall s \rightarrow$  bang-bang solution
- High enough  $b_\ell$  and  $\bar{\ell} \rightarrow$  Fully decarbonised investments



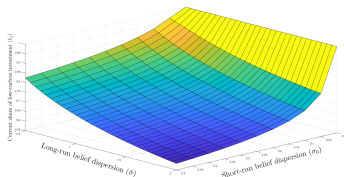
# Introducing expectations heterogeneity

- Expectations heterogeneity ( $\sigma_{u,s} \neq 0$ ) makes investment decisions smoother

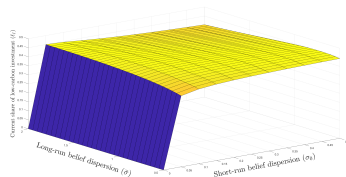


# The balancing effect of opinion diversity

- Higher heterogeneity (higher  $\sigma_0$ ,  $\bar{\sigma}$  or  $b_\sigma$ )  $\rightarrow$  Convergence to a 'full hedging' investment allocation  $l_I \approx 0.5$ 
  - Ambitious central scenarios  $\rightarrow$  heterogeneity tames  $l_I$
  - Unambitious  $\rightarrow$  heterogeneity tames  $l_I$  (only up to a point)
- Short-term opinion diversity has stronger effects than long-term one



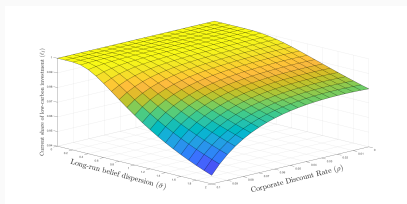
Ambitious central expectations



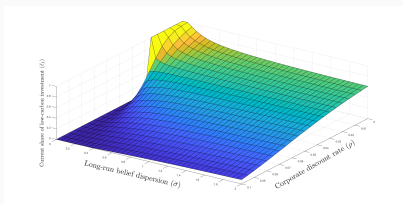
Unambitious central expectations

# Opinion diversity and the discount rate

- The discount rate  $\rho$  has an overall expected negative effect on low-carbon investment
- Heterogeneity effects non-linearly exacerbated by higher discount rate



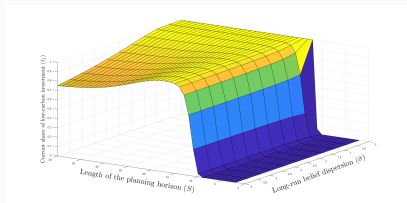
Ambitious central expectations



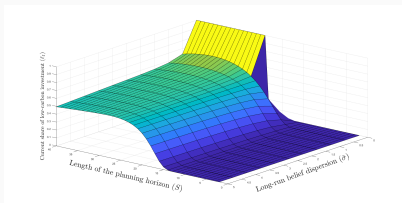
Unambitious central expectations

# Farsightedness and opinion diversity

- Ambiguous effects of planning horizon length  $S$ 
  - Positive: higher  $S$  allow to look further along the transition path  $\rightarrow$  higher stranding
  - Negative: farsightedness gives more room to heterogeneity and uncertainty



Ambitious central expectations



Unambitious central expectations

## Conclusions

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- We propose a simple way to introduce heterogeneity in agents' transition expectations and link it to investment behaviours
- We show that:
  - Transition expectations affect investment choices
  - Expectation dispersion can push/hamper transition dynamics, depending on central scenario ambitions
  - Long-termism: ambiguous effects on investment allocation
- Further work:
  - Full analytical study of the paper
  - Dynamical version with belief switching
  - Apply other distributions



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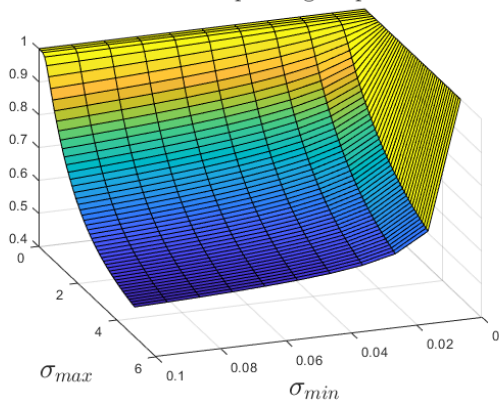
**Thank you!**

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## Modulating dissensus

- We now focus on  $\sigma_{u,min}$  and  $\sigma_{u,max}$
- A higher variance means a flatter distribution around  $u_s^*$ , converging towards  $\ell_I \approx 0.5$  (almost equal shares of investments due to censoring)

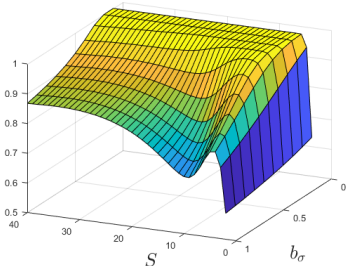
Value of  $\ell_I$  at time 1 depending on parameter values



# Farsightedness

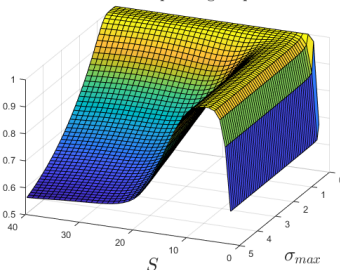
- Ambiguous effects of planning horizon length  $S$ 
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Value of  $\ell_I$  at time 1 depending on parameter values



**Figure:** Sensitivity analysis on parameters  $S$  and  $b_\sigma$

Value of  $\ell_I$  at time 1 depending on parameter values

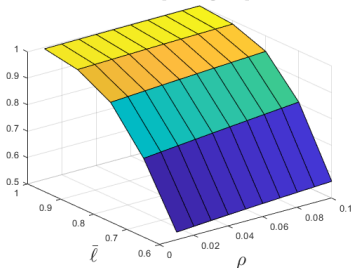


**Figure:** Sensitivity analysis on parameters  $S$  and  $\sigma_{max}$

# Discount Rate

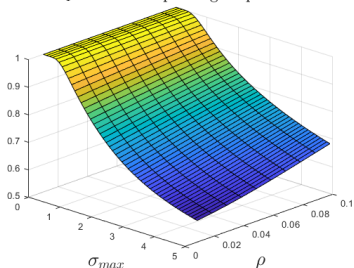
- Finally: discount rate  $\rho$  exacerbates the role of the central expectation

Value of  $\ell_I$  at time 1 depending on parameter values



**Figure:** Sensitivity analysis on parameters  $\bar{\ell}$  and  $\rho$

Value of  $\ell_I$  at time 1 depending on parameter values



**Figure:** Sensitivity analysis on parameters  $\sigma_{max}$  and  $\rho$