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## Believe me when I say green!

#### Heterogeneous expectations and climate policy uncertainty

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## Motivation

- Urgent to mitigate climate change
  - $\bullet \ \to \mathsf{Decarbonisation}$
- Markets won't go low-carbon by themselves
  - $\bullet \ \rightarrow {\sf Policies} \ {\sf needed} \ {\sf to} \ {\sf modify} \ {\sf relative} \ {\sf prices}$
  - Long-lived capital assets → Future policies matter!
- Expectations on future policies
  - Policy-makers announced objectives (e.g. net-zero by 2050)
  - Degree of trust in policy-maker's commitment



## Policy-makers come and go



Tony Abbott (2014)

"..the repeal of the carbon tax means a \$550 a year benefit for the average family" "On energy, I will cancel job-killing restrictions on the production of American energy - including shale energy and clean coal - creating many millions of high-paying jobs"



Donald Trump (2016)



## Transition-related disruptions

- Transition-related costs (unemployment, stranding, financial volatility)
- $\bullet \ \to {\sf Diversion \ from \ plans}$

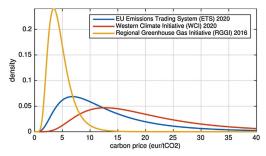


Gilets Jaunes movement (2018)



## Heterogenous climate policy sentiments

- Context of uncertainty and volatility
  - $\rightarrow$  Heterogeneity of expectations, opinions, beliefs ('sentiments')
- Evidence of heterogeneous expectations in climate policy
  - See Refinitiv Carbon Market Survey



Log normal distributions of carbon prices fitted to Refinitiv 2015 survey results. Source: Nemet et al. (2017)

## Research aims

## Sentiments and transition

How is the low-carbon transition affected by heterogeneity/volatility of climate-related sentiments?

## Policy commitment

How do climate-related sentiments (and transition) react to policy uncertainty?

## Effective climate policies

How should the policy-maker behave when announcing and implementing climate policies?

## + Methodological aim

Forward-looking expectations in non-optimisation transition models

## Our contribution

- Firms allocate investment across two technologies based on expected costs
  - Low- and high-carbon capital stocks
  - Costs expectations affected by tax expectations
- Heterogeneous policy expectations
  - Two types of tax-related beliefs: sceptics and believers
  - Firms can switch belief depending on past accuracy
- Trade-offs in policy decisions
  - Policy-maker wants to stick to plan but is also afraid of transition costs
- $\bullet \to \mathsf{Dynamic}$  feedback loop between beliefs, investments and policy decisions

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## Links to literature

- Rapid and orderly transition to carbon-free economy
  - Economic effects of climate policy uncertainty: van der Ploeg & Rezai (2020); Fried et al (2021)
  - Climate sentiments: Engle et al. (2020); Noailly et al. (2022); Basaglia et al. (2022)
  - Credible commitment: Helm et al. (2003); Nemet et al. (2017)
  - Transition risks: Semieniuk et al. (2021)
- Modelling framework
  - Rooted in discrete choice theory (McFadden 1973)
  - Heterogeneous expectations lit on finance & monetary policy: Brock&Hommes 1997, 1998; De Grauwe and Macchiarelli 2015; Hommes & Lustenhouwer 2019; Assenza et al. 2021)
  - Technological diffusion lit: Mercure et al 2014; Mercure 2015



## Overview of results

- A low-carbon steady state exists if the tax target and the policy-maker's commitment to climate policy are sufficiently high
- Ambitious tax targets coupled with low commitment lead to the emergence of multiple steady states, including a high-carbon one
- Firms' beliefs about climate policy might delay transition, even in the presence of full policy commitment
- Delaying climate policy increases the transition risks involved to the point that the transition might fail
- Under weak commitment, polarised beliefs lead to a faster transition

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## The model

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## Climate policy

- At the beginning of the simulation run, the policy-maker announces a schedule of future tax targets  $\bar{\tau}_t \ \forall t$ 
  - Long-term decarbonisation objectives (EU: net-zero by 2050)
  - $\rightarrow$  Implied optimal carbon tax (IAMs: ENGAGE scenarios)
- We assume an exponential tax announcement

$$ar{ au}_t = ar{ au}_0 (1 + ar{ extbf{g}}_ au)^t$$

where  $\bar{\tau}_0$  is initial tax rate and  $\bar{g}_\tau$  is the announced growth rate of  $\tau$ 

## Firms' beliefs

- Firms have heterogeneous beliefs about credibility of policy commitment. We assume two belief categories *j* = *b*, *s* 
  - Believers (b) trust policy-makers announcements more
  - Sceptics (s) trust policy-makers announcements less
- At every time t + r, expected tax rate is:

$$E_{j,t}(g au) = \epsilon_j ar{g}_{ au}$$

with  $\epsilon_j \in [0, 1]$  indicating the degree of trust in the announced policy, and  $\epsilon_b > \epsilon_s$ 

## How do firms choose their beliefs?

• The share of firms adopting each belief type  $n_j \in [0, 1]$  is then determined by

$$n_{j,t} = \frac{\exp(-\beta U_{j,t-1})}{\sum_{j} \exp(-\beta U_{j,t-1})}$$

with  $\beta$  is the belief intensity of choice

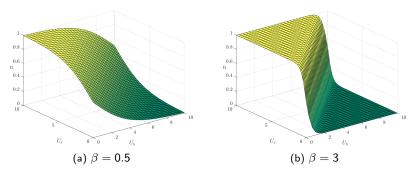
• Firms evaluate the accuracy of their past beliefs via a fitness function *U* (Brock and Hommes, 1997, 1998):

$$U_{j,t} = \eta (E_{j,t-1}(\tau_t) - \tau_t)^2 + (1 - \eta) U_{j,t-1}$$

where  $\eta \in [0,1]$  is a memory (or belief inertia) parameter

The model

## The role of belief intensity choice $\beta$



Share of believers  $n_b$  as a function of fitness measures  $U_b$  and  $U_s$ 

- $\beta \rightarrow 0$ : random choice  $(n_j = 0.5)$
- $\beta \to \infty$ : all agents switch at the margin  $(n_j \text{ either 0 or 1})$

#### The model

## Cost expectations

 Depending on their belief, firms evaluate the net present value Θ<sub>i</sub> of expected costs of producing with technologies h and l:

$$\mathsf{E}_{j,t}(\Theta_{i,t}) = \sum_{r=t+1}^{R} \rho^r \theta_{i,r} (1 + \mathsf{E}_{j,t}(\tau_{i,r}))$$

where

- ρ: discount rate
- R: planning horizon
- $\theta$  *i*-specific production costs
- τ: tax rate on high-carbon production costs θ<sub>h</sub>

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## Capital investments

 Based on their expected costs, the *j*-specific share of low-carbon investment χ<sub>j,t</sub> ∈ [0, 1] is

$$\chi_{j,t} = \frac{\exp(-\gamma E_{j,t}(\Theta_{l,t}))}{\sum_{i} \exp(-\gamma E_{j,t}(\Theta_{i,t}))}$$

where  $\gamma$  is the investment intensity of choice;  $E_j(\Theta_i)$  the expectation of population j on technology i production costs

## Aggregate investment and capital allocation

• The low-carbon investment share for the overall economy is

 $\chi_t = n_{b,t}\chi_{b,t} + n_{s,t}\chi_{s,t}$ 

• We define the low-carbon share of capital

$$\kappa_t \equiv \frac{K_{l,t}}{\sum_i K_{i,t}}$$

The model

## Transition risks and policy commitment

• Transition risk index  $\pi$  function of low-carbon capital share  $\kappa$  and planned tax rate  $\overline{\tau}_t$ :

$$\pi_t = 1 - \frac{1}{1 + a(1 - \kappa_t)\bar{\tau}_t}$$

where a represents vulnerability to transition risks

- Transition disruption amplification: financial exposure; welfare system fragility; social turmoil; etc.
- Policy-maker then sets actual tax rate  $\tau$  following:

$$\tau_t = c\bar{\tau}_t + (1-c)\bar{\tau}_t(1-\pi_t)$$

where  $c \in [0, 1]$  is the policy-maker weight given to climate objectives against transition cost mitigation

## Model timeline

#### • Time *t*<sub>0</sub>:

- Policy-maker announces a tax schedule  $ar{ au}_{t_0+r} = ar{ au}_0(1+ar{ au}_{ au})^r$
- Firms form initial beliefs
- At each following time t:
  - Firms observe accuracy of their previous expectations, confronting  $E_{t-1}(\tau_t)$  with  $\tau_t$
  - Firms decide whether to switch belief (*n<sub>t</sub>* is determined)
  - Firms decide how to invest  $(\chi_{j,t} \text{ are determined } \rightarrow \kappa_t)$
  - Policy-maker observes  $\kappa_t$  and decides tax rate  $\tau_t$

SMOOTH

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## Dynamics of the low-carbon capital share

- Simplifying assumptions for analytical tractability
  - $\bar{\tau}$  is treated as a fixed parameter
  - $\delta = 1$ ,  $\eta = 1$
  - $\epsilon_s = 0 \rightarrow E_s(\tau_t) = \tau_0 \forall t$
  - $\epsilon_b = 1 \rightarrow E_s(\tau_t) = \bar{\tau} \forall t$
- κ evolves as follows:

$$\kappa_{t+1} = n_{b,t+1}(\chi_{b,t+1} - \chi_s) + \chi_s$$

where  $n_{b,t+1}$  is a function of  $\kappa_t$ :

$$n_{b,t+1} = \frac{\exp\left[-\beta\left(\Pi - \bar{\tau}\right)\right]}{\exp\left[-\beta\left(\Pi - \bar{\tau}\right)\right] + \exp\left[-\beta\left(\Pi - \bar{\tau}_{0}\right)\right]}$$
$$\Pi = \bar{\tau}\left[c + \frac{(1-c)}{1 + a(1-\kappa_{t})\bar{\tau}}\right]$$

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## Steady states

- Low-carbon steady state  $(\kappa 
  ightarrow 1)$  exists if
  - Tax target  $\bar{\tau}$  is higher than a threshold value

$$\bar{\tau} > f(\rho, \gamma, \theta_h) + \left(\frac{\theta_l - \theta_h}{\theta_h}\right)$$

#### Details

• Commitment c is higher than a threshold value

$$c > \frac{1}{2} + g_l(\bar{\tau}_0, \beta, \chi_s) \left(\frac{1}{\bar{\tau}}\right) + h_l(a, \beta, \bar{\tau}_0, \chi_s) \left(\frac{1}{\bar{\tau}^2}\right)$$

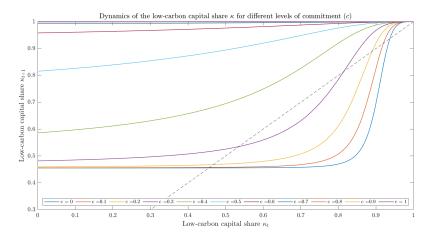
Details

• High-carbon steady state ( $\kappa \rightarrow \chi_s$ ) exists if

$$c < \frac{1}{2} + g_h(\bar{\tau}_0, \beta, \chi_s) \left(\frac{1}{\bar{\tau}}\right) + h_h(a, \beta, \bar{\tau}_0, \chi_s) \left(\frac{1}{\bar{\tau}^2}\right)$$

Analytical results

## Low commitment creates a high-carbon trap

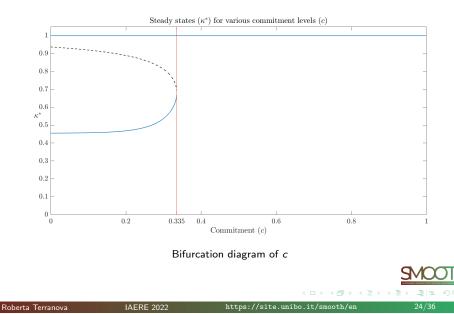


 $\kappa_{t+1}$  as a function of  $\kappa_t$ , for various values of c

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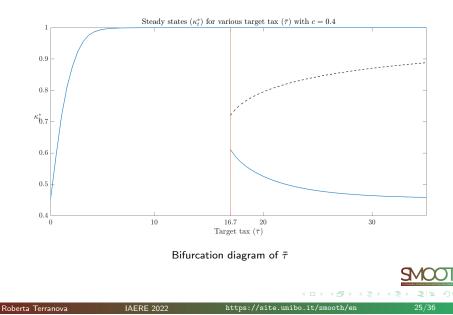
Analytical results

## Low commitment creates a high-carbon trap



Analytical results

## When commitment is low, no ambitious announcements



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## Calibration strategy

- Technological parameters (e.g. production costs)
  - Calibrated to European power sector
- Investment and opinion behaviours
  - Esp. intensity of choice parameters  $\beta$  and  $\gamma$
  - Literature + sensitivity analysis
- Policy parameters
  - Calibrated on IAM projections
  - Scenario analysis
- Time: 320 quarters (2020-2100)

Details

The model

Analytical results

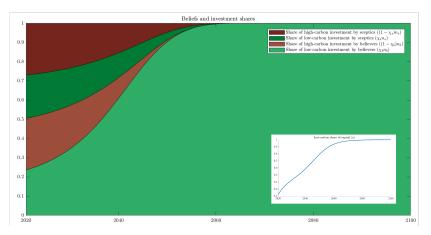
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## Benchmark scenario

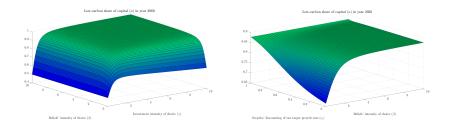


Evolving shares of low/high-carbon investments by sceptics/believers

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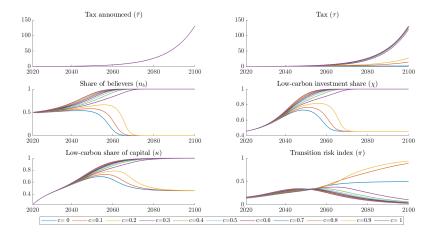
# Belief/investment intensity of choice and beliefs polarisation



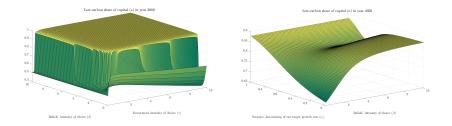
#### Low-carbon capital share $\kappa$ as a function of $\beta$ and $\gamma$ (left), $\epsilon_s$ and $\beta$ (right)



## Transition dynamics under various commitment levels



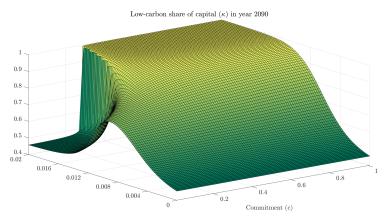
## Interaction between commitment, belief/investment intensity of choice and beliefs polarisation



Low-carbon capital share  $\kappa$  as a function of  $\beta$  and  $\gamma$  (left),  $\epsilon_s$  and  $\beta$  (right)



## Commitment and tax announcements



Tax target growth rate  $(g_{\bar{\tau}})$ 

Low-carbon capital share  $\kappa$  as a function of  $g_\tau$  and c



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## Conclusions

- A low-carbon steady state exists if the tax target and the policy-maker's commitment to climate policy are sufficiently high
- Ambitious tax targets coupled with low commitment leads to the emergence of multiple steady states, including a high-carbon one
- Policy uncertainty and heterogeneity of beliefs might delay transition even in the absence of transition risks
- Under weak commitment, polarised beliefs lead to a faster transition
- A policy-maker willing to minimise transition risks (low commitment to climate objectives) might delay climate policy, increasing future transition risks and preventing the green transition







## Thank you!

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Additional slides

## First condition for $\kappa ightarrow 1$

• The tax target is high enough:

$$\bar{\tau} > \frac{1}{A\gamma\theta_h} \left| \ln \epsilon_1 \right| + \left( \frac{\theta_l - \theta_h}{\theta_h} \right),$$

where

- $\epsilon_1$  is any sufficiently small number
- $\frac{\theta_l \theta_h}{\theta_h}$  is the percentage difference between low- and high-carbon production costs

• 
$$A \equiv \frac{1-\rho^{R+1}}{1-\rho}$$

Back

## Second condition for $\kappa \to 1$

Policy-maker's commitment to climate objectives is high enough:

$$c > \frac{1}{2} + C\left(\frac{1}{\overline{\tau}}\right) + D\left(\frac{1}{\overline{\tau}^2}\right),$$

where

• 
$$C = rac{ar{ au}_0eta+|\ln(\epsilon_2)|}{2eta} - rac{1}{2a( ilde{\epsilon}_1+\epsilon_2\chi_s)}$$

• 
$$D = \frac{-|\ln(\epsilon_2)|}{2a\beta(\tilde{\epsilon}_l + \epsilon_2\chi_s)} - \frac{\bar{\tau}_0}{2a(\tilde{\epsilon}_l + \epsilon_2\chi_s)}$$

•  $\epsilon_2, \tilde{\epsilon}_l$  are any sufficiently small numbers

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## Carbon-intensive steady state

• If commitment is too low, a carbon-intensive steady state exists:

$$c < \frac{1}{2} + E\left(\frac{1}{\bar{\tau}}\right) + F\left(\frac{1}{\bar{\tau}^2}\right), \qquad (1)$$

• 
$$E = -\frac{\ln\left(\frac{1}{\epsilon_2}\right)}{2\beta} + \frac{\bar{\tau}_0}{2} + \frac{1}{2(\tilde{\epsilon}_h + \chi_s(1 - \epsilon_2))}$$
  
• 
$$F = -\frac{\ln\left(\frac{1}{\epsilon_2}\right) + \bar{\tau}_0\beta}{2 \, a \, \tilde{\tau}^2 \, \beta \, (\tilde{\epsilon}_h + \chi_s(1 - \epsilon_2))}$$

•  $\tilde{\epsilon}_h$  is a sufficiently small number.

- $\Rightarrow$  for  $\overline{\tau} \to \infty$ , the threshold of *c* converges to  $\frac{1}{2}$
- For lower values of  $\bar{\tau}$  from bifurcation analyses we observe the existence of a trade-off between the tax target and c!

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## Calibration: Production

- Exogenous macro landscape:  $g_Y \approx 2\%$  per year
- European power sector (LCOE data from IEA)

Parameter	Symbol	Value
Output growth rate	Øү	0.5%
Depreciation rate	δ	3%
Initial low-carbon capital share	$\kappa_0$	0.21
Low- to high-carbon production cost	$\frac{\theta_I}{\theta_h}$	1.33

## Calibration: Beliefs and decisions

- Initial belief shares
  - Endogenously determined but in line with Refinitiv Carbon Market Survey )
- Belief intensity of choice
  - $\beta = 1$  following Hommes (2021) + sensitivity analysis
- Investment intensity of choice  $\gamma = 2$ 
  - $\chi$  to fit initial investment shares values
  - transition as planned with full commitment

Parameter	Symbol	Value
Discount rate	ρ	0.5%
Planning horizon	R	120
Initial shares of belief types	<i>n</i> <sub>b,0</sub> ; <i>n</i> <sub>s,0</sub>	0.3; 0.7
Policy trust parameters	$\epsilon_b;\epsilon_b$	1; 0
Intensity of belief choice	$\beta$	1
Memory parameter	$\eta$	0.5
Intensity of investment choice	$\gamma$	2

## Calibration: Policy decisions

- Current tax  $\bar{\tau}_0$  calibrated on 2020 EU-ETS allowance prices
- Announced growth rate  $\bar{g}_{\tau}$  calibrated on optimal mitigation pathways to reach 1.5-2°C
  - ENGAGE project involving 16 IAMs
- a = 1 to have low transition risk costs in 2020 ( $\pi_0 \approx 0.15$ ) and have  $\pi_0 \approx 0.5$  for  $\bar{\tau} \approx 1.2$

Parameter	Symbol	Value
Announced initial tax rate	$\overline{ au}_0$	0.24
Announced tax growth rate	$ar{g}_{ au}$	0.02
Transition risk index parameter	а	1
Policy-maker tax commitment	с	[0,1]



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Additional slides



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