

# Believe me when I say green!

## Heterogeneous expectations and climate policy uncertainty

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# Motivation

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  - → Decarbonisation

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  - → Policies needed to modify relative prices
  - Long-lived capital assets → Future policies matter!
- Expectations on future policies
  - Policy-makers announced objectives (e.g. net-zero by 2050)
  - Degree of trust in policy-maker's commitment

# Policy-makers come and go



Tony Abbott (2014)

*“..the repeal of the carbon tax means a \$550 a year benefit for the average family”*

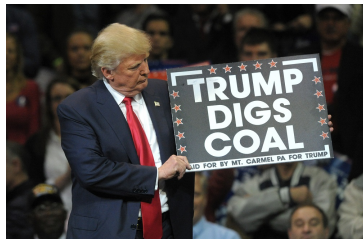
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*"On energy, I will cancel job-killing restrictions on the production of American energy - including shale energy and clean coal - creating many millions of high-paying jobs"*



Donald Trump (2016)

# Transition-related disruptions

- Transition-related costs (unemployment, stranding, financial volatility)
- → Diversion from plans



Gilets Jaunes movement (2018)

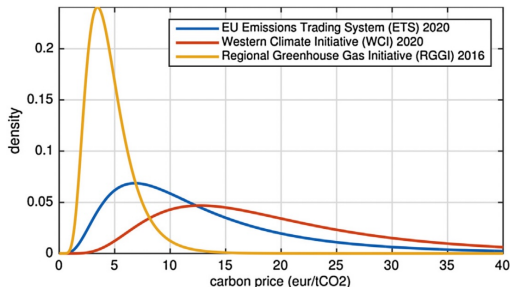
# Heterogenous climate policy sentiments

- Evidence of heterogeneous expectations in climate policy



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- Evidence of heterogeneous expectations in climate policy
  - See Refinitiv Carbon Market Survey



Log normal distributions of carbon prices fitted to Refinitiv 2015 survey results.  
Source: Nemet et al. (2017)

# Research aims

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## Effective climate policies

How should the policy-maker behave when announcing and implementing climate policies?

## + Methodological aim

Incorporate heterogeneous forward-looking expectations in discrete choice transition model

## Links to literature

- Rapid and orderly transition to carbon-free economy
  - Economic effects of climate policy uncertainty: van der Ploeg & Rezai (2020); Fried et al (2021)
  - Climate sentiments: Engle et al. (2020); Noailly et al. (2022); Basaglia et al. (2022)
  - Credible commitment: Helm et al. (2003); Nemet et al. (2017)
  - Transition risks: Semieniuk et al. (2021)

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  - Transition risks: Semieniuk et al. (2021)
- Modelling framework
  - Rooted in discrete choice theory (McFadden 1973)
  - Heterogeneous expectations lit on finance & monetary policy: Brock&Hommes 1997, 1998; De Grauwe and Macchiarelli 2015; Hommes & Lustenhouwer 2019; Assenza et al. 2021)
  - Technological diffusion lit: Mercure et al 2014; Mercure 2015

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- Key role of beliefs and firms' speed of reaction
  - Polarised beliefs lead to a faster transition under poor commitment

The model

Analytical results

Calibration

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# Structure of the model

- Two technologies:
  - High- and low carbon
  - Firms decide how to invest based on expected costs which depend on expected carbon tax
- Two expectation rules:
  - Believers and sceptics in the policy-maker announcements
  - Firms switch beliefs depending on their prediction accuracy
- Policy-maker has two goals:
  - Achieve climate objectives
  - Reduce transition risks

# Climate policy announcement

- At the beginning of the simulation run, the policy-maker announces a schedule of future tax targets  $\bar{\tau}_t \forall t$
- We assume an exponential tax announcement

$$\bar{\tau}_t = \bar{\tau}_0(1 + \bar{g}_\tau)^t$$

where  $\bar{\tau}_0$  is initial tax rate and  $\bar{g}_\tau$  is the announced growth rate of  $\tau$



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  - Believers ( $b$ ) trust policy-makers announcements more
  - Sceptics ( $s$ ) trust policy-makers announcements less
- The expected tax growth rate is

$$E_j(g_T) = \epsilon_j \bar{g}_T$$

with  $\epsilon_j \in [0, 1]$  indicating the degree of trust in the announced policy, and  $\epsilon_b > \epsilon_s$

## How do firms choose their beliefs?

- Firms observe previous tax implemented  $\tau$  and compute fitness measure of both belief types (Brock and Hommes, 1997, 1998):

$$U_{j,t} = \eta |E_{j,t-1}(\tau_t) - \tau_t| + (1 - \eta)U_{j,t-1}$$

where  $\eta \in [0, 1]$  is a memory (or belief inertia) parameter

- The share of firms adopting each belief type  $n_j \in (0, 1)$  is then determined by

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- $\beta$  is the belief intensity of choice (to what extent firms react to prediction errors)

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- Higher  $\beta$  implies higher adoption of the more accurate expectation rule
  - $\beta = 0$ : random choice ( $n_j = 0.5$  independently of  $U_j$ )
  - $\beta \rightarrow \infty$ : all agents switch to the more accurate belief ( $n_j \rightarrow 0$  or  $n_j \rightarrow 1$ )



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$$E_{j,t}(\Theta_{h,t}) = \sum_{r=t+1}^R \rho^r \theta_{i,r} (1 + E_{j,t}(\tau_{h,r}))$$

where

- $\rho$ : discount rate
- $R$ : planning horizon
- $\theta$   $i$ -specific production costs
- $\tau$ : tax rate on high-carbon production costs  $\theta_h$

## Capital investments

- Based on their expected costs, firms allocate their investment between technologies. The low-carbon investment share for belief type  $j$   $\chi_{j,t} \in (0, 1)$  is

$$\chi_{j,t} = \frac{\exp(-\gamma E_{j,t}(\Theta_{l,t}))}{\sum_i \exp(-\gamma E_{j,t}(\Theta_{i,t}))}$$

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  - $\gamma \rightarrow \infty \rightarrow$  perfect rationality



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- We define the low-carbon share of capital

$$\kappa_t \equiv \frac{K_{l,t}}{\sum_i K_{i,t}}$$

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- Transition disruption amplification: financial exposure; welfare system fragility; social turmoil; etc.
- Policy-maker then sets actual tax rate  $\tau$  following:

$$\tau_t = c\bar{\tau}_t + (1 - c)\bar{\tau}_t(1 - \pi_t)$$

where  $c \in [0, 1]$  is the policy-maker weight given to climate objectives against transition cost mitigation

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# Dynamics of the low-carbon capital share

- Simplifying assumptions for analytical tractability
  - $\bar{\tau}$  is treated as a fixed parameter
  - $\eta = 1$
  - $\epsilon_s = 0 \rightarrow E_s(\tau_t) = \tau_0 \forall t$
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where  $n_{b,t+1}$  is a function of  $\kappa_t$ :

$$n_{b,t+1} = \frac{1}{1 + \exp(-\beta(2\tau_t - \tau_0 - \bar{\tau}))}$$

$$\tau_t = \bar{\tau} \left( c + \frac{1 - c}{1 + a(1 - \kappa_t)\bar{\tau}} \right)$$

# Steady states

- **Proposition 1.**  $f(\kappa)$  has at least one stable equilibrium and generally an overall odd number of equilibria exists Proof

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  - Equilibria with odd index are stable
  - Equilibria with even index are unstable

# Low-carbon steady state I

- **Benchmark scenario** Under  $\beta = \gamma = \infty$ , the low-carbon steady state  $\kappa^* = 1$  exists if

$$\bar{\tau} > \left( \frac{\theta_l - \theta_h}{\theta_h} \right)$$

where  $\frac{\theta_l - \theta_h}{\theta_h}$  is the percentage difference between low- and high-carbon production costs

## Low-carbon steady state II

- Bounded rationality scenario** Under finite  $\beta$  and  $\gamma$ , the low-carbon steady state  $\kappa^* = 1 - \lambda_l$ , with  $\lambda_l$  a small positive number, exists if

$$\bar{\tau} > \frac{\left| \ln \left( \frac{\lambda}{1-\lambda} \right) \right|}{A\gamma\theta_h} + \left( \frac{\theta_l - \theta_h}{\theta_h} \right)$$

where  $\lambda > \lambda_l$  and  $A \equiv \frac{1-\rho^{R+1}}{1-\rho}$

⇒ Policy announcements have to be sufficiently ambitious!

# High-carbon trap I

- **Benchmark scenario** Under  $\beta = \gamma = \infty$ , the high-carbon steady state  $\kappa^* = \chi_s$  exists if

$$c < \frac{1}{2} + b_1$$

where  $b_1 \equiv \frac{\bar{\tau}_0}{2\bar{\tau}} + \frac{\bar{\tau}_0 - \bar{\tau}}{2a(1-\chi_s)\bar{\tau}^2} < 0$

## High-carbon trap II

- **Bounded rationality scenario** Under finite  $\beta$  and  $\gamma$ , the additional high-carbon steady state,  $\kappa^* = \chi_s + \lambda_h$ , with  $\lambda_h$  a small positive number, exists if

$$c < \frac{1}{2} + b_2 + d$$

where

- $b_2 \equiv \frac{\bar{\tau}_0}{2\bar{\tau}} + \frac{\bar{\tau}_0 - \bar{\tau}}{2a(1 - (\chi_s + \lambda_\kappa))\bar{\tau}^2} < 0$
- $d \equiv -\frac{1}{\beta 2\bar{\tau}} \ln(\tilde{\lambda}_h) \left( \frac{1}{a(1 - (\chi_s + \lambda_\kappa))\bar{\tau}} + 1 \right) < 0$
- $\lambda_\kappa > \lambda_h$  is a sufficiently small positive number
- $\tilde{\lambda}_h \equiv \frac{\chi_b - \chi_s - \lambda_\kappa}{\lambda_\kappa}$



# Safe threshold for policy-maker's commitment

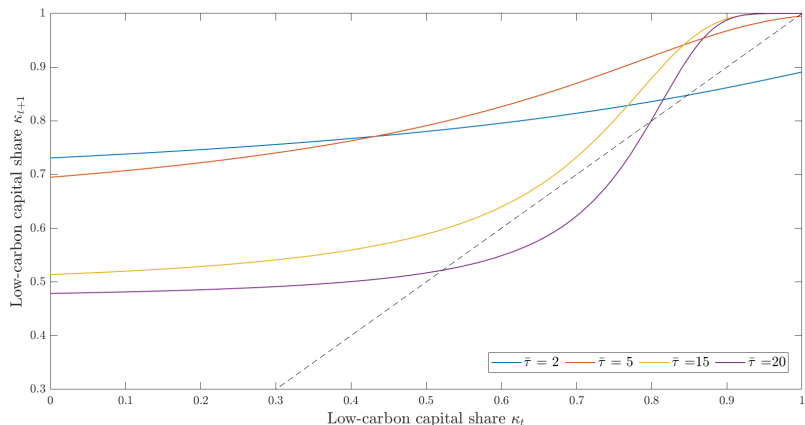
- **Proposition 2.** A sufficient condition for uniqueness of equilibrium is

$$c > 1 - \frac{1}{\bar{\tau}\beta}$$

Proof

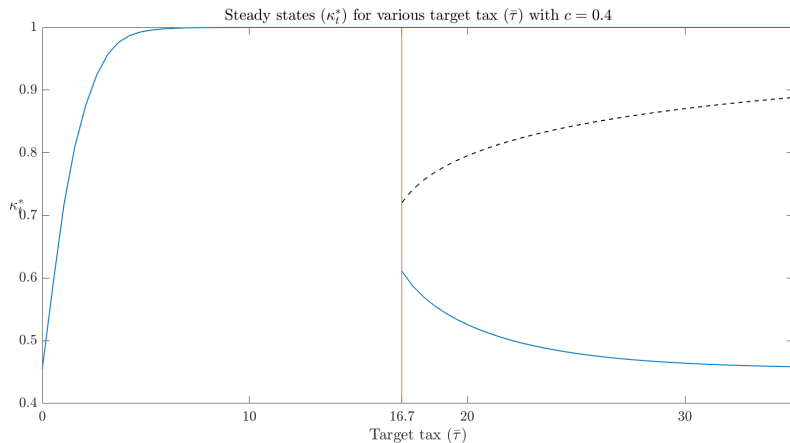
→ The higher the tax announced and  $\beta$ , the higher should be  $c$

# When commitment is low, no ambitious announcements



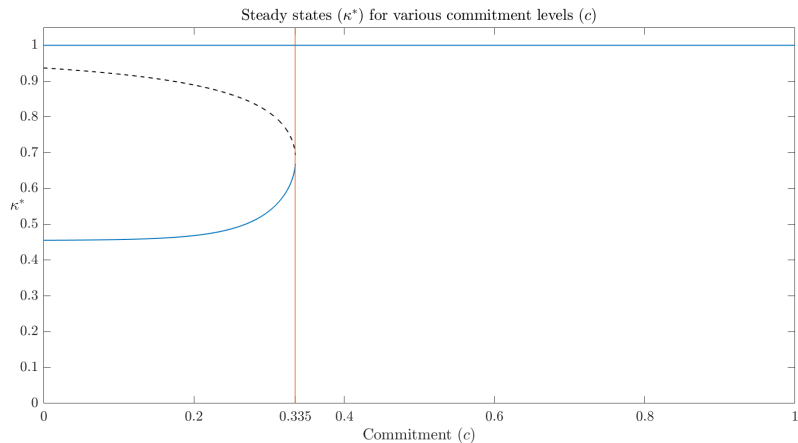
$\kappa_{t+1}$  as a function of  $\kappa_t$ , for various values of  $\tau$  (with  $c = 0.4$ )

# When commitment is low, no ambitious announcements



Bifurcation diagram of  $\bar{\tau}$

# Low commitment creates a high-carbon trap



Bifurcation diagram of  $c$

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- Time: 320 quarters (2020-2100)

Details

The model

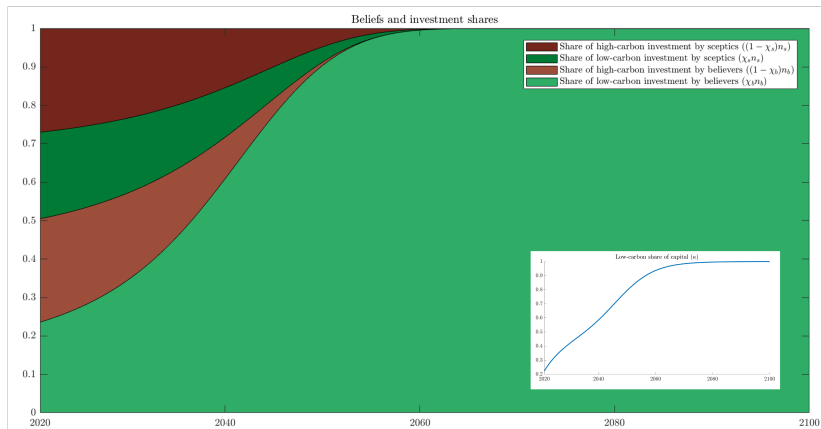
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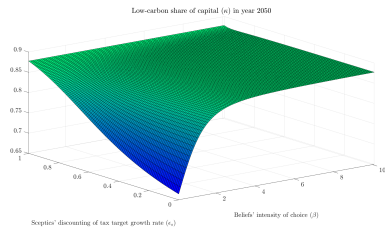
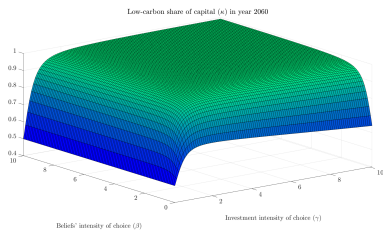
Conclusions

# Benchmark scenario



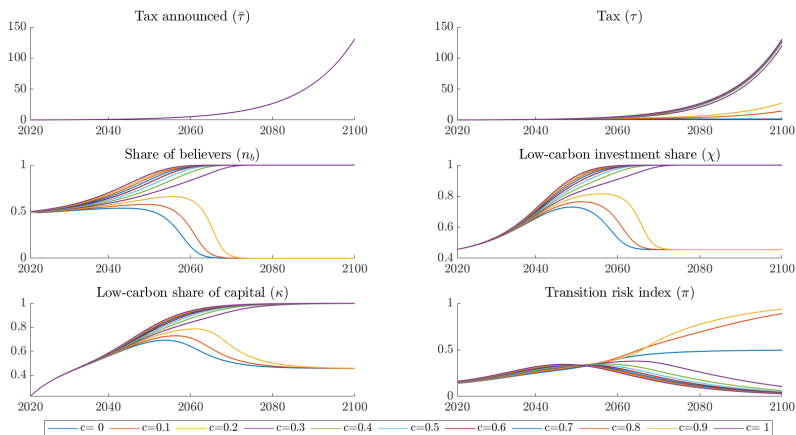
Evolving shares of low/high-carbon investments by sceptics/believers

# Belief/investment intensity of choice and beliefs polarisation

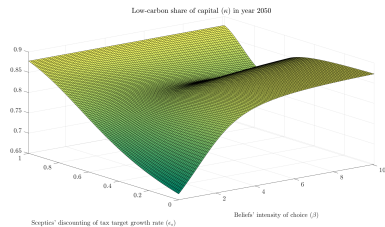
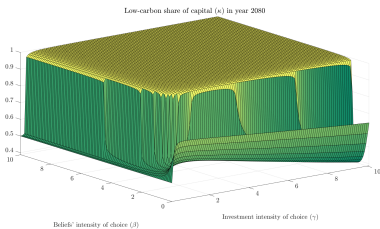


Low-carbon capital share  $\kappa$  as a function of  $\beta$  and  $\gamma$  (left),  $\epsilon_s$  and  $\beta$  (right)

# Transition dynamics under various commitment levels

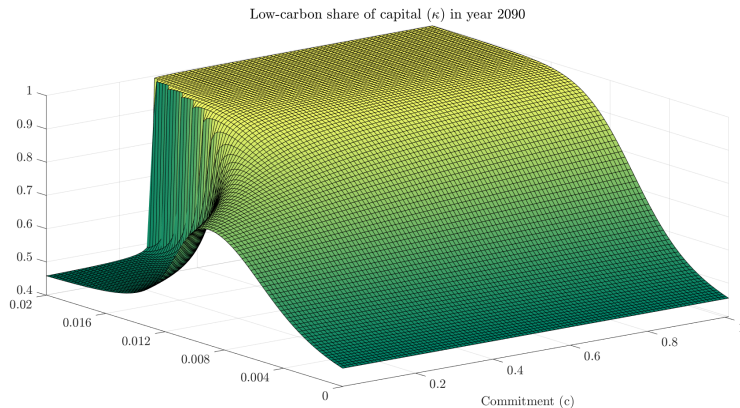


# Interaction between commitment, belief/investment intensity of choice and beliefs polarisation



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# Commitment and tax announcements



Tax target growth rate ( $g_T$ )

Low-carbon capital share  $\kappa$  as a function of  $g_T$  and  $c$

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European Research Council  
Established by the European Commission

**Thank you!**

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Additional slides

# Proof of proposition 1

- Since  $f(\kappa)$  is continuous in  $[0, 1]$  and  $f(\kappa) \in [0, 1] \forall \kappa$ ,  $f$  has at least one fixed point  $\kappa = f(\kappa) \in [0, 1]$
  - $f(0) = \left( \frac{1}{1 + \exp(-\beta(2\tau_t - \bar{\tau}_0 - \bar{\tau}))} \right) (\chi_b - \chi_s) + \chi_s \in (0, 1)$  and  $f(1) = \left( \frac{1}{1 + \exp(-\beta(\bar{\tau} - \bar{\tau}_0))} \right) (\chi_b - \chi_s) + \chi_s \in (0, 1)$ , which implies that the map starts above the 45 degree line and ends below the 45 degree line
- Generally an overall odd number of steady states exists. Back



## Proof of proposition 2

- The second derivative of  $f(\kappa)$  is:  $f''(\kappa) = \frac{G((a\bar{\tau} - \bar{\tau}\beta + \bar{\tau}\beta c - a\bar{\tau}\kappa_t + 1) + e^{\beta(\bar{\tau}_0 - 2\tau_t + \bar{\tau})}(a\bar{\tau} + \bar{\tau}\beta - \bar{\tau}\beta c - a\bar{\tau}\kappa_t + 1))}{(e^{\beta(\bar{\tau}_0 - 2\tau_t + \bar{\tau})} + 1)^3 (a\bar{\tau} - a\bar{\tau}\kappa_t + 1)^4}$ ,

where  $G < 0$ .

- The sign of the second order derivative depends on

$$(a\bar{\tau} - \bar{\tau}\beta + \bar{\tau}\beta c - a\bar{\tau}\kappa_t + 1) + e^{\beta(\bar{\tau}_0 - 2\tau_t + \bar{\tau})}(a\bar{\tau} + \bar{\tau}\beta - \bar{\tau}\beta c - a\bar{\tau}\kappa_t + 1).$$

For  $\beta \neq 0$ , since  $c, \kappa \in [0, 1]$ , if

$(a\bar{\tau} - \bar{\tau}\beta + \bar{\tau}\beta c - a\bar{\tau}\kappa_t + 1) > 0$ , then  $f''(\kappa) > 0$ . The condition implies  $c > 1 - \frac{1}{\bar{\tau}\beta}$ . Back

# Calibration: Production

- Exogenous macro landscape:  $g_Y \approx 2\%$  per year
- European power sector (LCOE data from IEA)

Parameter	Symbol	Value
Output growth rate	$g_Y$	0.5%
Depreciation rate	$\delta$	3%
Initial low-carbon capital share	$\kappa_0$	0.21
Low- to high-carbon production cost	$\frac{\theta_l}{\theta_h}$	1.33

# Calibration: Beliefs and decisions

- Initial belief shares
  - Endogenously determined but in line with Refinitiv Carbon Market Survey )
- Belief intensity of choice
  - $\beta = 1$  following Hommes (2021) + sensitivity analysis
- Investment intensity of choice  $\gamma = 2$ 
  - $\chi$  to fit initial investment shares values
  - transition as planned with full commitment

Parameter	Symbol	Value
Discount rate	$\rho$	0.5%
Planning horizon	$R$	120
Initial shares of belief types	$n_{b,0}; n_{s,0}$	0.3; 0.7
Policy trust parameters	$\epsilon_b; \epsilon_s$	1; 0
Intensity of belief choice	$\beta$	1
Memory parameter	$\eta$	0.5
Intensity of investment choice	$\gamma$	2

## Calibration: Policy decisions

- Current tax  $\bar{\tau}_0$  calibrated on 2020 EU-ETS allowance prices
- Announced growth rate  $\bar{g}_\tau$  calibrated on optimal mitigation pathways to reach 1.5-2°C
  - ENGAGE project involving 16 IAMs
- $a = 1$  to have low transition risk costs in 2020 ( $\pi_0 \approx 0.15$ ) and have  $\pi_0 \approx 0.5$  for  $\bar{\tau} \approx 1.2$

Parameter	Symbol	Value
Announced initial tax rate	$\bar{\tau}_0$	0.24
Announced tax growth rate	$\bar{g}_\tau$	0.02
Transition risk index parameter	$a$	1
Policy-maker tax commitment	$c$	[0,1]

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